



# RURAL BANKERS RESEARCH AND DEVELOPMENT FOUNDATION, INC.

## SCHEDULE

Date: Mar.17-18, 2017 (Fri-Sat)  
 Venue: Gov. Licaros Hall, RBAP,  
 Intramuros,  
 Time: 8:30am to 5:00pm

## RESOURCE PERSON

Engr. Ferdinand A. Bocobo  
*Senior Property Manager, BDO  
 Trainer, Consultant*

## SEMINAR FEE

1. Early bird – P4,500 (on or before Feb 28, 2017)
2. Regular Rate – P4,800 (after Feb. 28, 2017)
3. Non-Member/Delinquent – P5,760

## MODE OF PAYMENT

Check payable to:

Rural Bankers Research &  
 Development Foundation Inc.

## COMPREHENSIVE PROPERTY APPRAISAL SEMINAR

### Course Objectives

- 1) Provide participants the required knowledge and the skills to perform property valuations in line with internationally accepted standards and best practices.
- 2) Provides solid foundation in basic appraisal principles.
  - to render a sound estimate of value of real estate of a given time and for a specific purpose.
  - to guide on the analysis and qualifying data that needs to be collected and reviewed during the appraisal process

### Seminar Methodologies

Lecture, Discussions, and Workshop:  
 computations and drawing

### Expected Participants

Loan Officers, Account Officers,  
 Managers, Appraisers, Sales  
 Officers, ROPA Managers

### Course Outline

- Definition of Appraisal
  - purpose and appraisal process
- Definition of Price, Cost, Value and Market Value

\* Principle of Highest and Best Use

-Covers the relationship between market analysis and highest and best use.

- Basic Appraisal Requirements
- Collateral Acceptability
- Collateral Non-Acceptability
- Site Inspection and Analysis
- Appraisal Report Writing

• Code of Ethics