# AGRICULTURAL GUARANTEE FUND POOL (AGFP)

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October 18, 2013

To All Southern Tagalog Rural Banks:

Subject: AGFP Orientation Workshop for Southern Tagalog Rural Banks

As part of the RBAP's continuing strategy to strengthen the rural banking industry, the Rural Bankers' Research and Development Foundation, Inc. (RBRDFI), in partnership with Agricultural Guarantee Fund Pool (AGFP), a program of the Department of Agriculture (DA) that encourages financial institutions and other credit conduits to lend to small farmers and fisher folk, will be conducting:

Date	Venue	Target Banks
November 21 & 22 Nov 21 - 01:00PM -05:00 PM	DAP (Development Academy of the Philippines) Conference Center, Tagaytay	Southern Tagalog Rural Banks (Quezon, Rizal, Laguna, Cavite, Batangas, Mindoro, Marindue,
Nov 22 – 08:30 AM – 02:00 PM	Brgy. Sungay East, Tagaytay City	Romblon, Palawan)

This 1.5 day orientation is in line with the concern that some RBAP member banks have not yet accessed AGFP services and that many still lack confidence to extend agricultural loans to SFFs. Thus, it is envisioned that through this orientation a better understanding of AGFP and best practices on agri-lending among banks would mitigate the risk associated in lending to the agricultural sector, likewise address the need for access to credit.

In this regard, we would like to invite you to attend and actively participate in the said activity. Rural banks with CAMELS 3 rating or better are highly encouraged to attend.

#### **Program of Activities**

AGFP Orientation Workshop for RBAP member Banks Venue: Development Academy of the Philippines, Tagaytay City Date : November 21-20, 2013

Time/Day	Topic/Activity	Remark	
Day I- Nov. 21, 2013	Arrival/Registration of Participants	All participants should be in by 12:00 NN	
01:30 PM – 01:45PM	Opening Frills <ul> <li>Prayer/National Anthem</li> <li>Opening message</li> <li>Introduction of Participants</li> </ul>	AGFP-PMO Host Participant	
01:46 PM – 02:59 PM	<ul> <li>Program Presentation</li> <li>Program Briefer</li> <li>Policy/Guidelines/Detailed Process Flow/Forms on:</li> <li>Establishment of Guarantee Line</li> <li>Request for Guarantee Coverage</li> </ul>	Ms. Genny De Torres	
3:00 PM – 03:15 PM	PM Snack		
03:16 PM - 04:00 PM	- Request for Claims Payment - Recovery of Subrogated Receivables	AGFP-PMO	
04:01 PM – 05:00 PM	Open Forum: Issues and concerns	AGFP PMO	
07:00 PM - 09:00 PM	Dinner		
Day 2-Nov. 22, 2013			
08:30 AM-08:45 AM	Morning Prayer Attitude Skills Knowledge	AGFP-PMO	
08:45 AM – 09:59 AM	1. Agri- Credit Situationer	ACPC	
10:00 AM – 10:15 AM	AM Snack		
10:16 AM – 11:29 AM	I. Best practices on Risk Mitigation in Agri-Lending	RB representative.	
	II. Best practices on Risk Mitigation in Agri-Lending	-do-	
11:30AM – 12:00 NN	Open Forum		
12:01 NN – 01:00 PM 01:01 PM - 02:00 PM	Lunch AGFP-PMO		
01.01 PWI - 02:00 PWI	Closing Frills/Evaluation		

## Training Details:

- 1) AGFP will cover participants meals : lunch, snacks and dinner
- 2) AGFP will cover the accommodation (room-sharing) at the DAP Conference Center, Tagaytay

Meanwhile, participants shall cover the transportation to and from the DAP Tagaytay.

Be advised that we accept on a first-come-first-served basis with a manageable level up to thirty -five (305 participants only.

For your reservation, please coordinate to

RBRDFI Training Officers : Mr. Ace M. Calang / Ms. Grace Dimapilis. / Ms. Jesica Cepeda Contact details: (02) 527-2969, 527-2980; 09178374604; 09178374603; 09178374599 Emails: training@rbap.org, grace@rbap.org cepedajesica\_rbap@yahoo.com

You may also get in touch with AGFP Account Officers: Ms. Gen de Torres or Ms. Rose Marcelo of AGFP at telephone number (02) 522 0000 locals 2204 and 2906.

### CONFIRMATION SHEET

# AGFP ORIENTATION WORSHOP FOR STRB November 21-22, 2013 (Thursday-Friday)

DAP Conference Center, Tagaytay City

#### We are sending the following participants:

Name	Designation	Nick-name	Degree and Year Graduated
1.			
2.			

(	Printed	Name	and	Signature)	)
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Designation:	Date:
Rural Bank :	Province:
Address:	Telephone :
EmailAdd:	Mobile :
CAMELS Rating :	