PDIC and RBAP: Partners in Financial Inclusion and Economic Growth

PRESIDENT CRISTINA QUE ORBETA

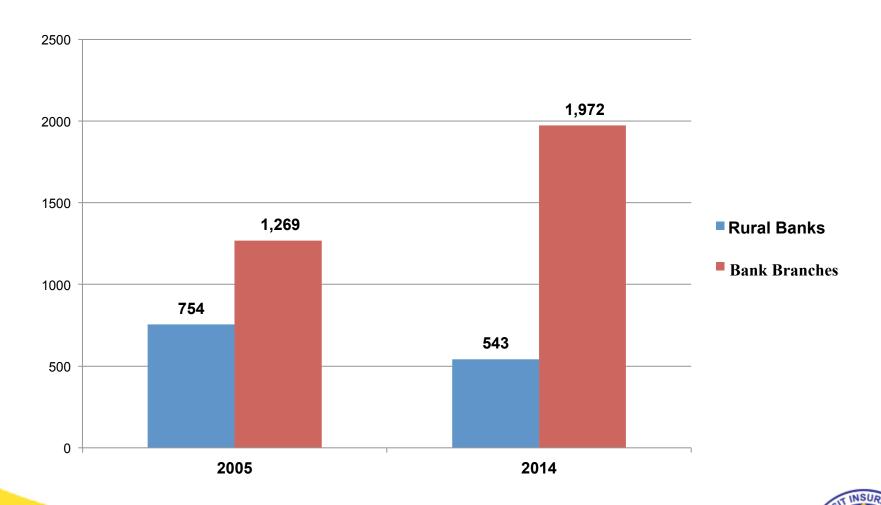
RBAP 62nd Annual National Convention May 18, 2015



Rural Banking Industry: An Overview

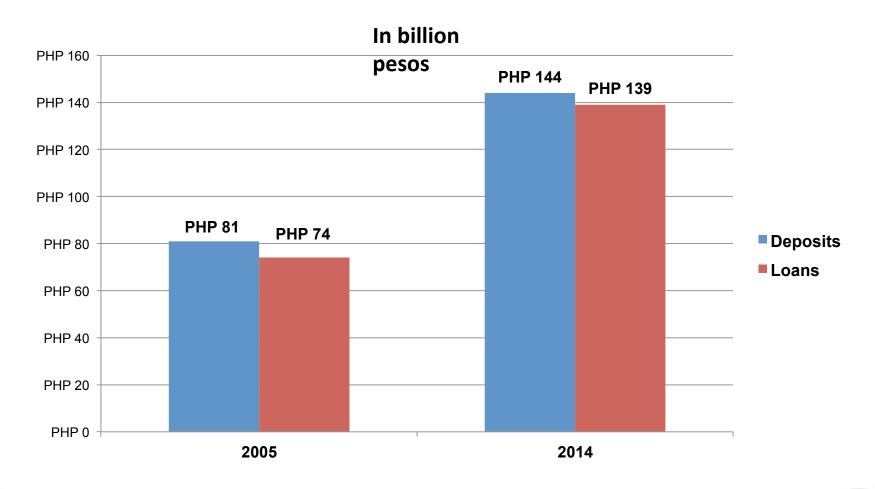


Rural Banking Industry: Banks and Branches





Rural Banking Industry: Deposits and Loans





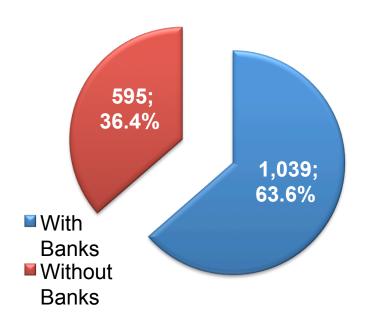
FINANCIAL INCLUSION

Access to financial services for all Filipinos



Unbanked Areas as of 2014

Distribution of municipalities/cities according to presence of banking services, as of 2014



BSP Circular 868 dated 26 Jan. 2015: Branches to be established in unbanked cities & municipalities shall be <u>exempted</u> from the processing fee.

Rank of region, by number of unbanked municipalities, as of 2014

Rank	Region	No. of unbanked municipalities	% of unbanked municipalities
1	ARMM	108	91.5%
2	Eastern Visayas (R8)	104	72.7%
3	CAR	51	66.2%
4	Central Visayas (R7)	48	36.4%
5	Zamboanga Peninsula (R9)	46	63.9%
6	Ilocos Region (R1)	34	27.2%
7	Northern Mindanao (R10)	33	35.5%
8	Bicol (R5)	32	28.1%
9	Western Visayas (R6)	28	21.0%
10	MIMAROPA (R4-B)	26	35.6%
11	CARAGA	23	31.5%
12	Cagayan Valley (R2)	17	18.3%
13	SOCCSKSARGEN (R12)	16	32.0%
14	Davao (R11)	13	26.5%
15	Central Luzon (R3)	9	6.9%
16	CALABARZON (R4-A)	7	4.9%
17	NCR	0	0.0%

Source: BSP, BSD staff calculation



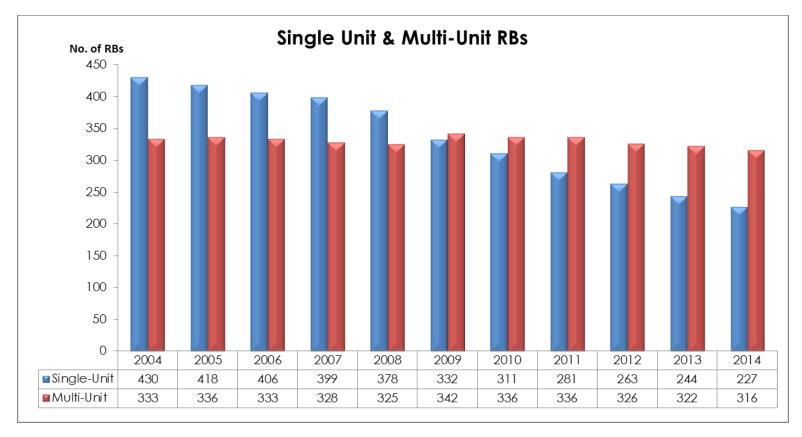
New Regulatory Issuance

Exemption from payment of insurance premium for:

- a. Products that encourage deposits of small depositors
- b. Deposits generated in unbanked areas

subject to a minimum of PHP5,000

Rural Banking Industry: Overview

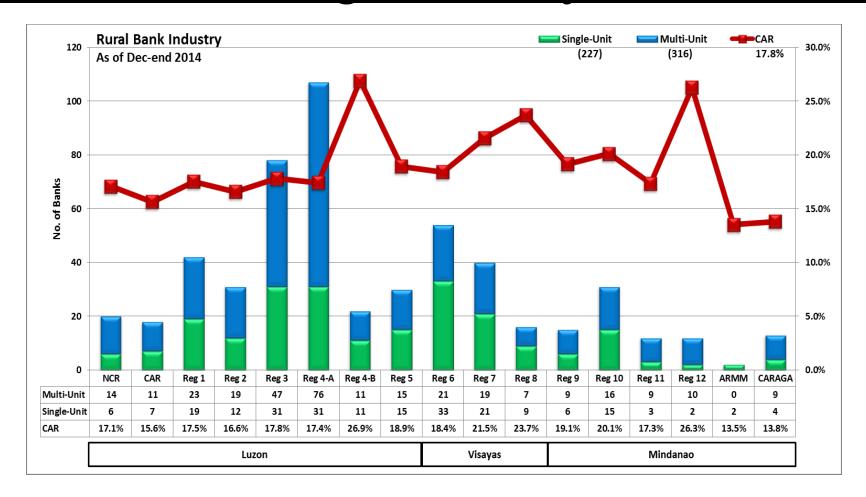


For the past 10 years, more RBs became Multi-Unit Banks (MUBs) while Single-Unit Banks (SUBs) were getting fewer due to MCAs and closures.

Out of 193 closed RBs, 105 or 54% are SUBs



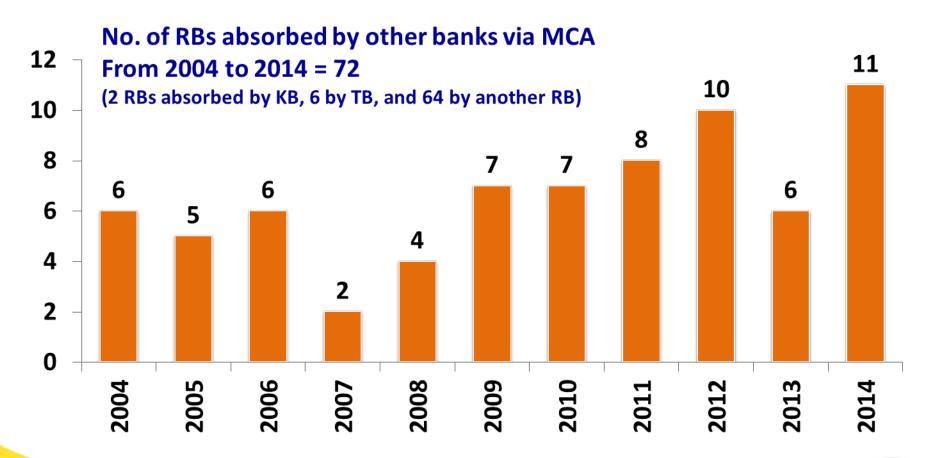
Rural Banking Industry: Overview



As of 2014 MUBs outnumbered SUBs in all regions except in the Visayas and ARMM



Merger, Consolidation and Acquisitions (MCAs) help promote banking stability





Why consolidate?

- 1. Improve financial strength, enhance long-term viability and returns to stakeholders
- 2. Improve synergies and economies of scale
- 3. Expand and diversify market



Why consolidate?

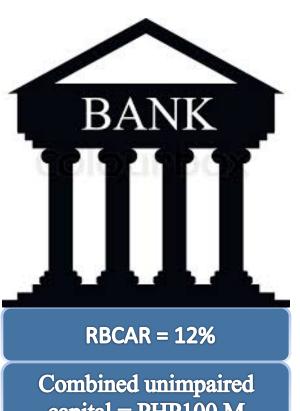
- 4. Stronger management and governance
- 5. Strengthen ability to compete and survive competition from bigger banks

ELIGIBILITY

At least 5 rural banks

with head office or majority of branches located in same region/ area

if head office is located in nearby region, all program objectives are met



capital = PHP100 M

PROGRAM SUPPORT

Financial advisory services

Business process improvement services

Capacity building support services

Possible equity participation by LBP

BSP to observe full flexibility in grant of incentives



OBJECTIVES

Improve financial strength, enhance long-term viability and generate better return for shareholders

Strengthen management and governance

Generate synergies and economies of scale

Expand and diversify market





CONTACT DETAILS

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Thank You