# ASEAN INTEGRATION: Challenges, Implications

Gilberto Llanto

Philippine Institute for Development Studies

57<sup>th</sup> Charter Anniversary Symposium Rural Bankers' Association of the Philippines SMC Pasay City, November 10, 2014



## **Outline**

- ASEAN integration: vision
- Four pillars; priority measures
- Implications on Philippine industries
- Implications on the labor market
- Challenges
- Recommendations



## **AEC Vision**

# Single ASEAN market and production base

Integration to address:

- Core issues: Small market, transactions costs, policy consistency and stability
- Domestic issues: especially related to priority integration sectors



#### Strategic Schedule

#### ASEAN ECONOMIC COMMUNITY

SINGLE MARKET AND PRODUCTION BASE Free flow of goods Free flow of services Free flow of investment Freer flow of capital Free flow of skilled labor **Priority Integration** Sectors Food, Agriculture and Forestry

COMPETITIVE **ECONOMIC** REGION Competition policy Consumer Protection Intellectual **Property Rights** Infrastructure development **Taxation** e-Commerce

**EQUITABLE ECONOMIC** DEVELOPMENT SME development Initiative for **ASEAN Integration** (IAI)

INTEGRATION INTO THE GLOBAL **ECONOMY** Coherent Approach towards **External Economic** Relations Enhanced participation in global supply networks

**Human Resource Development** 

Research and Development



## Take away messages

- AEC 2015
  - ☐ Free flow of goods, investment, & services, movement of skilled labor, freer flow of capital
  - Removal of tariff & non-tariff barriers, restrictions & regulations affecting services & investment, skilled labor, harmonization & standardization, trade facilitation, transport connectivity, etc



- Consumers: biggest winners
- ☐ Businesses including SMEs: winners, losers
- Need critical reforms
  - □ Policy, institutional & regulatory environment
  - Businesses to move up the value chain



## Priority AEC Measures for 2015

- Tariffs and NTMs
- Trade facilitation
- Services liberalization and domestic reforms
- Investment liberalization and facilitation
- Connectivity and transport facilitation
- SME development
- Initiative for ASEAN Integration
- RCEP

Central and fundamental elements of AEC

Leaders' initiatives for equitable growth

East Asia: an integral partner



## Many important AEC measures beyond 2015

- standards and conformance
- capital market development and financial market integration
- MRAs on professional services and labor mobility
- ICT
- energy
- IPR
- competition policy
- agriculture
- others (e.g., consumer protection and taxation



## Advancing Free Flow of Goods

#### Initiatives

#### **Status**

Free Flow of Goods AFTA

Non-tariff barriers

Standards

Trade Facilitation

Customs

- 0% CEPT tariff for ASEAN-6 from 12.7% in 1993; for all ASEAN countries: average of 1.95% from 4.43% in 2000.
- Enhanced legal agreements: ASEAN
   Trade in Goods Agreement
   (ATIGA) and ASEAN
   Comprehensive Investment
   Agreement (ACIA)
- ASEAN Framework Agreement on MRAs ratified
- "ASEAN Single Window" (to facilitate customs clearance/ processing)



Source: Rillo presentation, October 2011

## Advancing Free Flow of Services

#### **Initiatives**

#### **Status**

 AFAS (ASEAN Framework Agreement on Services (AFAS)

 Progressive liberalization through successive rounds of negotiations until 2015, with foreign equity up to 70%

- Eight (8) packages of commitments signed; work underway to implement commitments with higher levels of liberalization in various sectors (e.g., tourism, logistics, e-ASEAN)
- Need to focus on trade in services facilitation

Free Flow of Services

Source: Rillo presentation, October 2011



## Trade in Services

- Services is one of our strengths (competitive advantage).
- In 2011, the Philippines ranked 27<sup>th</sup> among exporters of services and 36<sup>th</sup> among importers of services.
- Fastest growing sector in PH economy: 55.8% of GDP for Q1 of 2013; 52.6% of labor force.
- Under the ASEAN Framework Agreement on Services (AFAS), successive rounds of negotiations to liberalize trade in services with increasingly higher levels of commitments.
- To date, 8 packages of commitments have been made, to finalize the 9th package soon
- Cover liberalization of business services, professional services, construction, distribution, education, environmental services, healthcare, maritime transport, telecommunications, and tourism.



## Advancing Free Flow of Labor

#### **Initiatives**

#### **Status**

 Mutual Recognition Arrangement (MRA)

 MRAs for seven professional services have been completed

Free Flow of Labor  ASEAN Agreement on Movement of
 Natural Persons

- Engineering and architect MRAs are currently being implemented while arrangements are underway to implement the surveying, accounting, medical, dental, and nursing MRAs
- MPN Agreement being negotiated



## **Encouraging Freer Flow of Capital**

#### **Initiatives**

#### Status

ASEAN Comprehensive Investment Agreement

- Roadmap for Monetary and Financial Integration of ASEAN
- Country blueprints and milestones being developed to enhance financial market integration (financial services, capital market, capital account lib)

- ASEAN Capital Capital Market Forum (ACMF)
- Capital Market Implementation Plan has been developed to guide integration of equities markets

- Asian Bond Markets \_ Initiative (ABMI)
- Launch of ASEAN Exchanges (linkage of ASEAN stock markets)

Establishment of US\$700 million Credit Guarantee and Investment Facility to enhance local currency bond markets

Freer Flow of

Source: Rillo presentation, October 2011

## **Implications**

- Market access opportunities for Filipino firms to expand
  - ☐ Filipino companies can sell to 600 million people
- Investment liberalization, facilitation, promotion, protection, national treatment, most favoured nation treatment
  - ☐ Can own 100% of companies in other ASEAN countries
  - □ Should be able to own 70% (maybe more) of services companies
  - ☐ Access to capital markets, repatriation of profits & dividends
  - ☐ Should be treated equally as local companies/people
  - Likely to be many non-ASEAN companies looking for entry
- Labor mobility: visa, economic test
  - May be able to bring in workers easier (complementary to services)
- Transport & logistics, trade facilitation, product standardization & conformance: lower transaction costs
  - ☐ Improved administrative processes (customs, mutual recognition)
  - Easier/less costly movement goods



## Challenges & threats

- Competition from new entrants to the market
  - Bigger with more financial capability; better technical products/ service systems; competitive
- How to manage short term adjustment costs?
  - Winners: **firms** that gain from market expansion & improved competitiveness, **workers** who get employed in growing sectors, **government** with higher revenue, **consumers**, wider choice, lower prices
  - Losers: inefficient, uncompetitive sectors

#### Is SME survival at risk?

- Lack of access to finance, technology, skilled labor, inability to comply with standards
- ☐ Weak linkages to high tech sectors
- Penetrating export market a major challenge

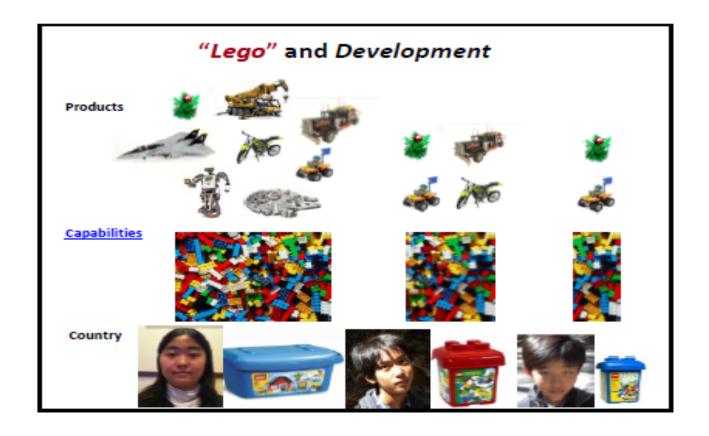


### Recommendations

- Policy, institutional, regulatory reforms
- Industrial upgrading and structural transformation
- Human resource development
- Hard and soft infrastructure
- Government coordination, public-private dialogue, (identifying sector-specific constraints), e.g., roads, ports, phyto-sanitary regulations, etc.

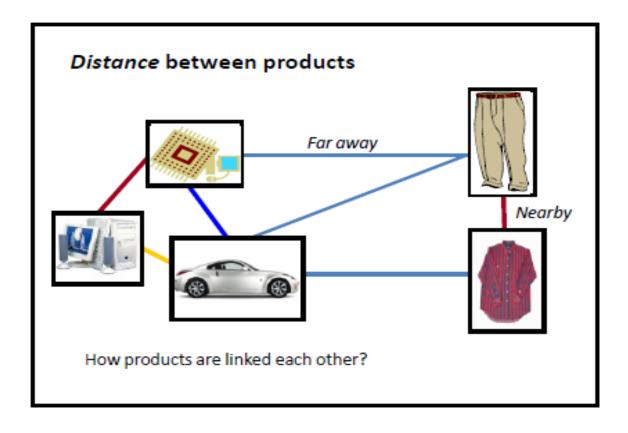


#### Usui (2012) from Hausmann





### Usui (2012) from Hallemann





## Thank you!

